

AUTOMOBILE SELLING APPLICATION

INTERDISCIPLINARY PROJECT

Submitted in partial fulfillment of the requirements for the award
of Bachelor of Technology in Information Technology by

ANKIT PRAJAPATI (Reg.No - 41120021)



DEPARTMENT OF INFORMATION TECHNOLOGY

SCHOOL OF COMPUTING

SATHYABAMA

**INSTITUTE OF SCIENCE AND TECHNOLOGY
(DEEMED TO BE UNIVERSITY)**

CATEGORY-1 UNIVERSITY BY UGC

Accredited "A++" by NAAC

12B Status by UGC |Approved by AICTE

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MAY 2024



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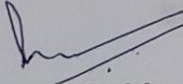
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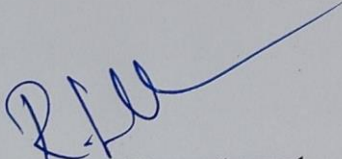
DEPARTMENT OF INFORMATION TECHNOLOGY

BONAFIDE CERTIFICATE

This is to certify that this Project Report is the bonafide work of **ANKIT PRAJAPATI (41120021)** carried out the project entitled "**AUTOMOBILE SELLING APPLICATION**" under my supervision from January 2024 to May 2024.

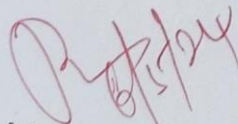

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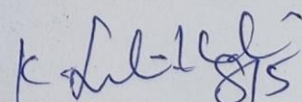
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DECLARATION

I, ANKIT PRAJAPATI (Reg. No – 41120021), hereby declare that the project report entitled "AUTOMOBILE SELLING APPLICATION" done by me under the guidance of Dr. S. URMELA, M.Tech., Ph. D., is submitted in partial fulfillment of the requirements for the award of Bachelor of Technology Degree in Information Technology.

DATE: 08/05/24

PLACE: Chennai

Ankit Prajapati

SIGNATURE OF THE CANDIDATE

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I wish to express my thanks to all Teaching and Non-teaching staff members of the **Department of Information Technology** who were helpful in many ways for the completion of the project.

CERTIFICATE OF COMPLETION



NPTEL Online Certification

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Prof. Haimanti Banerji
Coordinator, NPTEL
IIT Kharagpur



Indian Institute of Technology Kharagpur



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ABSTRACT

Car selling website is where the customer can buy their dream cars and development of an interactive car sale system which lets a customer to find a car and its details is the main objective of this project. Both the user and the administrators can access enter the details of every car.

This website is user friendly and easy to use for any customer, it has effective popular vehicles and featured vehicles sliders to get the precise and suitable car for the user. A rich customer reviews facility is always there from where customers can read the existing clients reviews and this will work as a trust factor for a new user. The website displays information of the contact person on the homepage so that user can directly contact them or meet them which help in decreasing the communication gap.

This website also provides a facility or services including parts repair, regular service, insurance, battery change, etc. The social media plugin will help the company to know their popularity over the social media. These platforms connect you with a vast pool of potential buyers actively searching for a car that matches your vehicle's description. No more waiting for random inquiries or relying on word-of-mouth. You can showcase your car with high-quality photos, detailed descriptions, and specifications, ensuring serious buyers see exactly what they're getting.

Car selling websites go beyond simply listing your car. Many platforms offer online valuation tools that help you determine a fair market price for your vehicle. This empowers you to set a competitive asking price and avoid the underselling trap. They also provide communication channels to manage inquiries and offers directly with potential buyers. Negotiate at your own pace, answer questions, and ultimately choose the buyer who aligns best with your terms. In conclusion, car selling websites offer a win-win situation for both buyers and sellers. With their convenient features, reaching a wider audience, and streamlined communication tools, they can significantly reduce the stress and time associated with traditional car selling.

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LIST OF ABBREVIATIONS

ABBREVIATION	EXPANSION
HTML	Hyper Text Markup Language
CSS	Cascading Style Sheets
JS	JavaScript
RWD	Responsive Website Development
SPA	Single Page Application
CMS	Content Management System
GIF	Graphical Interchange Format
PHP	Hypertext Preprocessor
XML	Extensible Markup Language
API	Application Programming Interface
ASP	Active Server Pages
AI	Artificial Intelligence
XAMPP	X-operating system, Apache,
RAM	Random Access Memory
DOM	Document Object Manipulation

CHAPTER 1

INTRODUCTION

1.1 Introduction to Automobile Selling Application

The main purpose behind developing an automobile selling application is to facilitate the buyers to have a wide range of options of cars to buy under a single roof. Buyers have a access to the details regarding the cars those are available so If buyer's are after a stress-free car buying experience, super savings and a wide selection of quality used cars, visit the website and select your dream car for affordable price.

1.2 Introduction to Web Development

Web programming, also known as web development, is the creation of dynamic web applications. Examples of web applications are social networking sites like Facebook or e-commerce sites like Amazon.

There are two broad divisions of web development – front-end development (also called client-side development) and back-end development (also called server- side development).

Hardware, computer programs, and websites comprise many components: code, databases, user interfaces (UI). Those that interact with users are in the front end; those that operate the technology are situated in the back end, also called the data-access layer. The back end provides the resources to support the front end.

1.3 Front-End Development

Front-end development refers to constructing what a user sees when they load a web application – the content, design and how you interact with it. This is done with three codes – HTML, CSS and JavaScript. It facilitates building components that interact with users. Examples are the user interface, buttons, user-entered data, websites, and user experience (UX) features. The front end aims at meeting user requirements and delivering a positive user experience.

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They play a crucial role in bridging the gap between design and backend development, ensuring that the frontend interacts seamlessly with the backend to deliver a cohesive and responsive user experience across various devices and browsers.

They collaborate closely with UX/UI designers and backend developers to ensure that the frontend aligns with both the design vision and the functionality provided by the backend systems. Continuous learning and staying updated with the latest web technologies and best practices are essential for frontend developers to deliver modern and engaging user experiences

It involves translating design mockups into working web pages using a combination of HTML for structure, CSS for styling, and JavaScript for interactivity. Frontend developers strive to build responsive and accessible interfaces that work smoothly across different devices and screen sizes

1.3.1 Introduction to HTML

HTML, short for Hyper Text Markup Language, is a special code for ‘marking up’ text in order to turn it into a web page. Every web page on the net is written in HTML, and it will form the backbone of any web application.

1.3.2 Introduction to CSS

CSS, short for Cascading Style Sheets, is a code for setting style rules for the appearance of web pages. CSS handles the cosmetic side of the web.

1.3.3 Introduction to JavaScript

JavaScript is a scripting language that’s widely used to add functionality and interactivity to web pages.

Front-end frameworks accord you ready-made code and components, such as prewritten standard functions packaged as libraries, with no need to build common functionality and components from scratch. Some of them are...

- Angular
- React
- jQuery
- Vanilla.js
- Vue.js

1.4 Back-End Development

Back-end development controls what goes on behind the scenes of a web application. A back-end often uses a database to generate the front-end. Examples are components for data storage, infrastructure, integration with external systems, and code written in one or more programming languages. Users cannot access the back end.

Back-end scripts are written in many different coding languages and frameworks, such as

- PHP
- Ruby on rails
- ASP.NET
- Perl
- Java
- Node.js
- Python

1.5 Responsive Web Development

RWD, also known as responsive design, is a web-design approach that emphasizes user experience. The objective is to ensure consistent rendering of webpages on various devices, screens and windows of different shapes and sizes, etc. Such an approach has become important given the rise of mobile devices, with most web traffic coming from mobile-device users. Real-world implementations of RWD abound, which most users, who focus on only the convenience and appeal of websites, rarely notice.

Following are several techniques with which to make websites responsive to various conditions

- **Flexible grids:** Grids are a standard design tool for building websites. Responsive websites require a flexible grid that can load in different ways, depending on the screen or window size.
- **Breakpoints:** Similar to flexible grids, breakpoints are dots on a page that identify cut-off points so that information can move on the screen. Most websites have numerous breakpoints, but a minimum should be three to correspond to the three most common device types.
- **Prioritization:** Effective designs usually place the most important images and information higher up on the webpage, ensuring that visitors see them first. This visual hierarchy is especially crucial for responsive websites because smaller screens display less of a page at a given time. Prioritizing the important elements keeps mobile-device users engaged.
- **Flexible images:** Images are often harder to fit into different screen sizes than plain text. Web designers use various techniques to ensure that web pages display images appropriately on different screens. For example, the display might crop parts of an image for a better fit. In the case of multiple image versions for a site, select the version to render based on the device type or screen size.
- **Responsive media queries:** These are coding commands that set the maximum and minimum dimensions for media assets and that specify their orientation. As a result, all media assets on a webpage load at the appropriate size.
- **Mouse and touchscreen-friendly elements:** Desktop users are adept with their mouse device, but some actions are less intuitive on mobile devices. Responsive websites must accommodate smartphones by ensuring that every action is easily accessible through a touchscreen. Links must be large and obvious on small screens, and scrolling must be easy across device types. Be sure to test the user experience to ensure that all the elements work well on different devices.

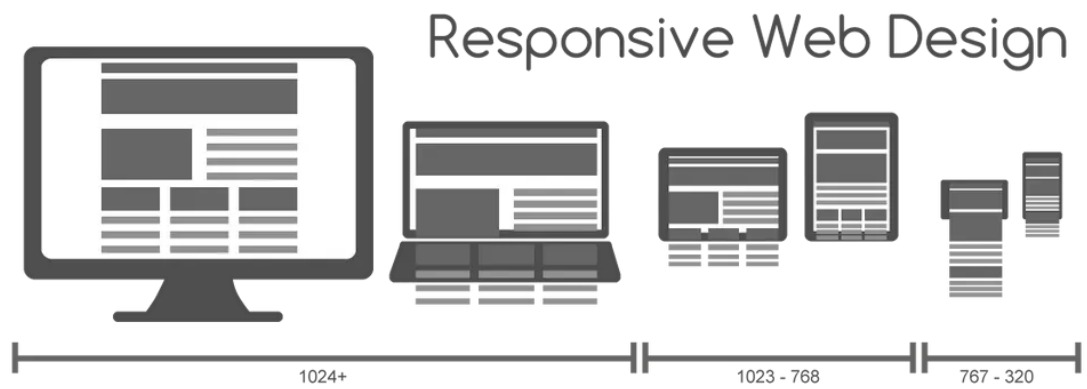


Fig.1.1 Responsive Web development according to different screen sizes

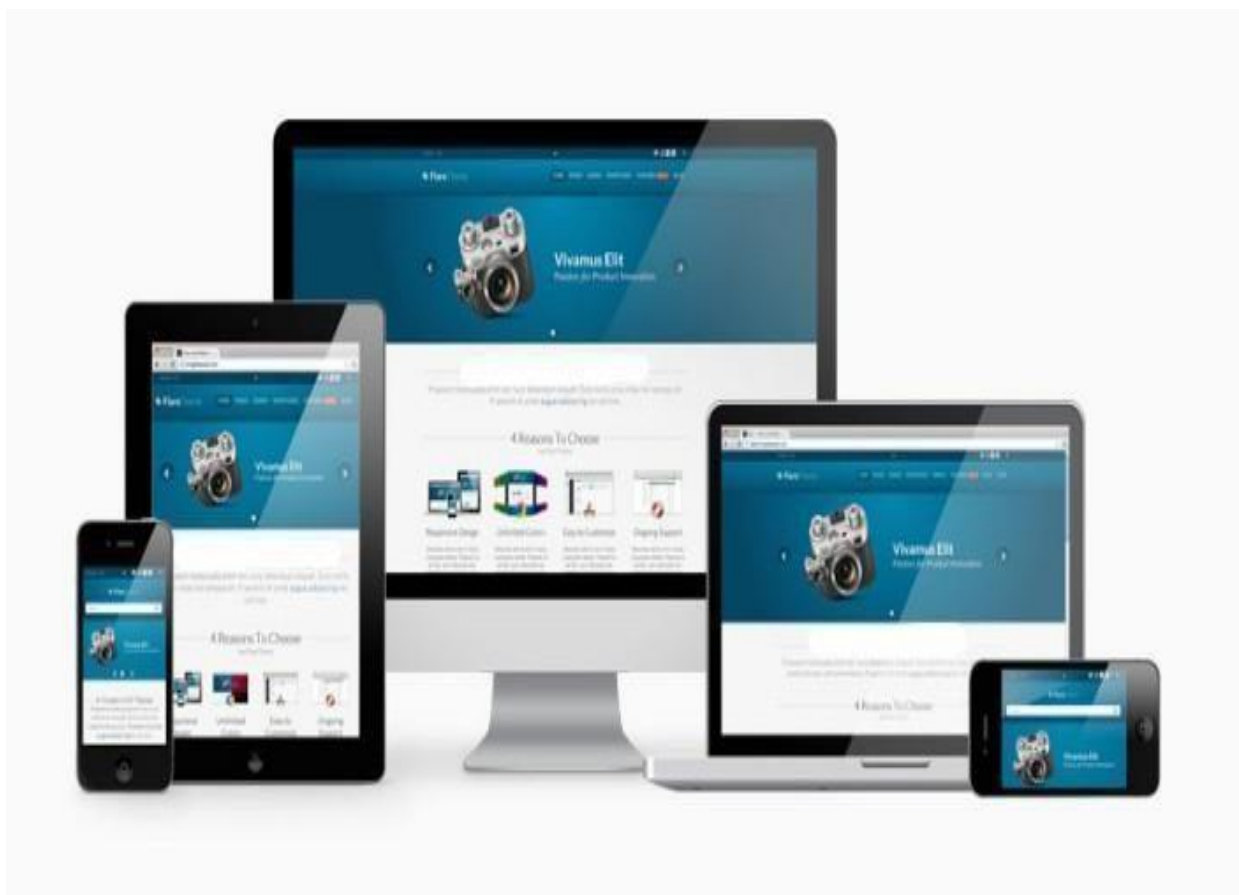


Fig.1.2 Example of a responsive website in different devices with different screen sizes

1.6 Types of Web Applications

1.6.1 Static Web Applications

Based on HTML and CSS, static web applications contain no dynamic elements and are primarily for displaying content and data only, allowing no interactions between users and servers. Hence, these applications, the common ones being portfolio sites and official company sites, are relatively easy and simple to build, modify, and manage. Note that despite being static, these applications can include videos, GIFs, and animated banners.

1.6.2 Dynamic Web Applications

Dynamic web applications offer interactions between the server and user, i.e., the user makes a request, which the server accepts and then generates content in real time. These applications, which often hold databases or forums and which constantly update or modify the content, usually perform updates through a content management system (CMS). You can build these applications with various web languages, but PHP and ASP are the best for structuring content.

1.6.3 Single Page Applications

Single-page applications (SPAs) display updated content by loading a single document with a JavaScript API, e.g., XMLHttpRequest and Fetch. Consequently, since users need not load new webpages from the server, higher performance and a dynamic user experience follow. However, because SPAs are more complex than other web applications, more effort is required to monitor the performance, maintain the state, and implement navigation capabilities.

CHAPTER 2

METHODOLOGY

2.1 Aim

Car dealer websites can make or break the dealership, and it all comes down to how feature-rich the website is. As with anything else in life, quality takes precedence over quantity here. The primary reason behind people using online car dealers before visiting an actual showroom is because of the ease of use of such a system. If a car dealer website only complicates things, then that will betray the primary objective of having the website.

2.2 Scope

The dealerships will continue to exist and do business like they always did. What the online model provides is a point of sale but deliveries will be handled at the dealer end. You will still walk into a showroom, get a box of sweets, flowers and there will be people around to clap and celebrate as you drive out of the showroom in your new car. Plus customers still need a touch point where they can get into a car, feel it, smell it and build their first impressions. This isn't going to happen online and the dealership still remains your sole point of contact with the car you want to purchase.

Nissan India recently announced a digital business model where customers can purchase their preferred Nissans online. Considering how retail buying has penetrated the web this sounds like a fantastic idea. Several other websites exist that conduct online automotive transactions. In fact, Nissan will use some of these online portals where they will place payment gateways to transact business rather than directly through their website, though the latter will also come up shortly.

There is nothing new in this and several manufacturers already employ various transactional websites to help them generate leads. It is just the first time that a

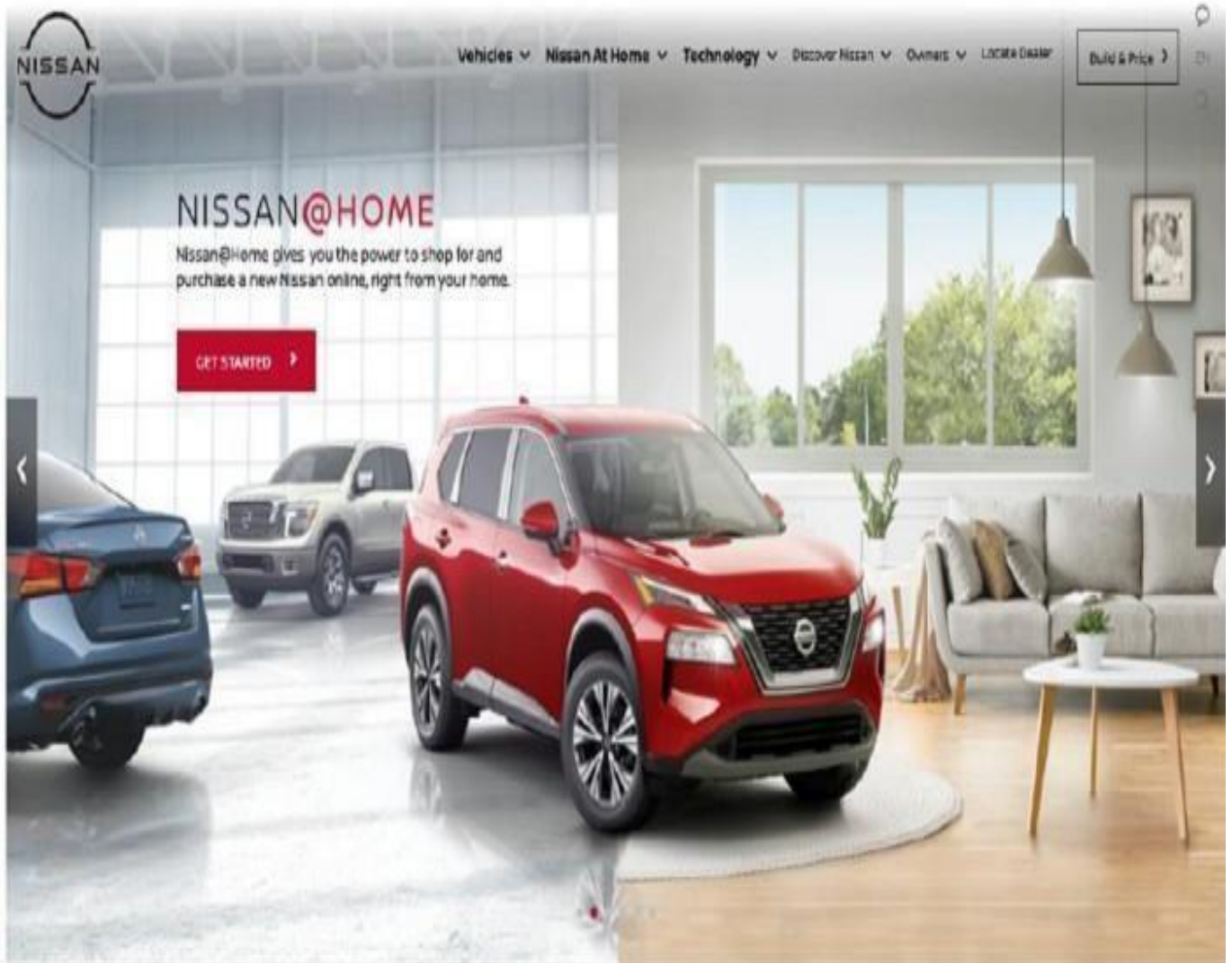


Fig. 2.1 Nissan India Website

manufacturer has come out with a direct online sales point. In effect, you pay the entire amount for your Nissan online.



NISSAN
Innovation
that excites

NISSAN INTELLIGENT MOBILITY

**NISSAN GOES DIGITAL,
SERVICES NOW A CLICK AWAY**

Nissan launches a host of virtual services as part of its Nissan Next promise to provide an easy and safe customers experience

Shop@Home
with Nissan

 VIRTUAL SHOWROOM	 HOME TESTDRIVE	 FINANCE CALCULATOR AND ONLINE PRE FINANCE
 VIDEO ASSISTANCE CALL	 ONLINE QUOTE	 ARRANGE A CALLBACK
 ORDER ONLINE	 HOME VEHICLE SERVICE MAINTENANCE	 COVID 19 UPDATES

Fig. 2.2 Shop@home (A nissan initiative)

As of now Nissan claims that the dealerships will still earn their margins. Post purchases your nearest dealer or you can even choose which dealer you would like to work with to process your paperwork and that counts as a sale and earnings for that dealer.

2.2.2 Disadvantage

The disadvantage I see is that you won't be able to negotiate prices like you would in a dealership. This means other than the specified discounts offered at festivals or at certain times you obviously won't be able to haggle with your computer.

Having said that, Nissan claims they are offering some discount schemes and adding freebies for the online buyer as well, so not to worry there is still some scope of getting better prices. There are however further bigger unseen challenges.

Firstly, can an e-commerce venture of this sort also empower a manufacturer to control opinion? Most of the transaction portals also provide editorial opinion. Can the content then be manipulated to bend opinion towards certain brands? It's a heavy thought because most online buyers find it easy to make a purchase if the review or a rating of that product is alongside the 'buy' button. While that sort of maneuvering can apply almost anywhere, it takes on a darker tone where the seller and reviewer are one and the same entity.

The second problem I see with models like these is that most commodities are purchased online through a credit card. Now most purchases online aren't very expensive, your highest spend may not have gone beyond a lakh of rupees. In several cases your credit card supports that expense, principally because you can afford to repay those amounts. But in a nation obsessed with EMIs, where almost every car is purchased on a loan, will a credit company's high interest rates encourage online purchasing? Or will you head back to the bank to avail a loan to pay off the financial institution? It's definitely a work in progress.

The whole initiative though boils down to convenience because isn't that what Nissan is selling at the end of the day? In this regard, Nissan is trying to build network

in the distant future that will not just accept your money but also ensure your car is delivered home to you. It is currently a work in progress but Nissan is ironing out the creases and putting systems in place that would make the operation as seamless as that at Flipkart or BookMyShow. This initiative may not entirely be foolproof at the moment and I worry there may be glitches but this initiative I sense will find lots of acceptance with a younger lot, an older generation will look at it with a lot of scepticism. Nissan is undoubtedly aiming at a wired age where all the information and opinion is available online. Yet somehow I can't help but feel Indians are not ready to let go of their dealerships just yet.

A lot of customers, especially those in India, prefer checking a product physically before buying it. Despite businesses adding all the information on the website, customers take a long time to build trust in a brand they are buying from. Even now, a huge portion of India's population enjoys going to an offline store and talking to staff while shopping. They used to consider shopping as an experience and make a whole day of it. While eCommerce allows for a simple and easy browsing experience, it also does not allow customers to have complete assurance on the brand/product. They do not get a chance to speak with a brand representative while shopping.

However, with the help of AI, online shopping is on its way to becoming the fun, interactive experience Indians would crave on the weekends with family. Social eCommerce, Government marketplace trading, augmented virtual shopping, are some of the few big changes eCommerce will see in time.

2.3 Important features

Many features must be present there some of them are following

Advanced Search

Choosing a car is one of the most complicated ventures a person can embark upon. There are so many options and variables that a simple search option just won't cut it. Your website should have a more elaborate search option where the customers are presented with multiple options like choosing a price range and

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Most important features a car dealer website should have

In this point we would like to discuss about the most important points which are considered for a good website.

Advanced Search

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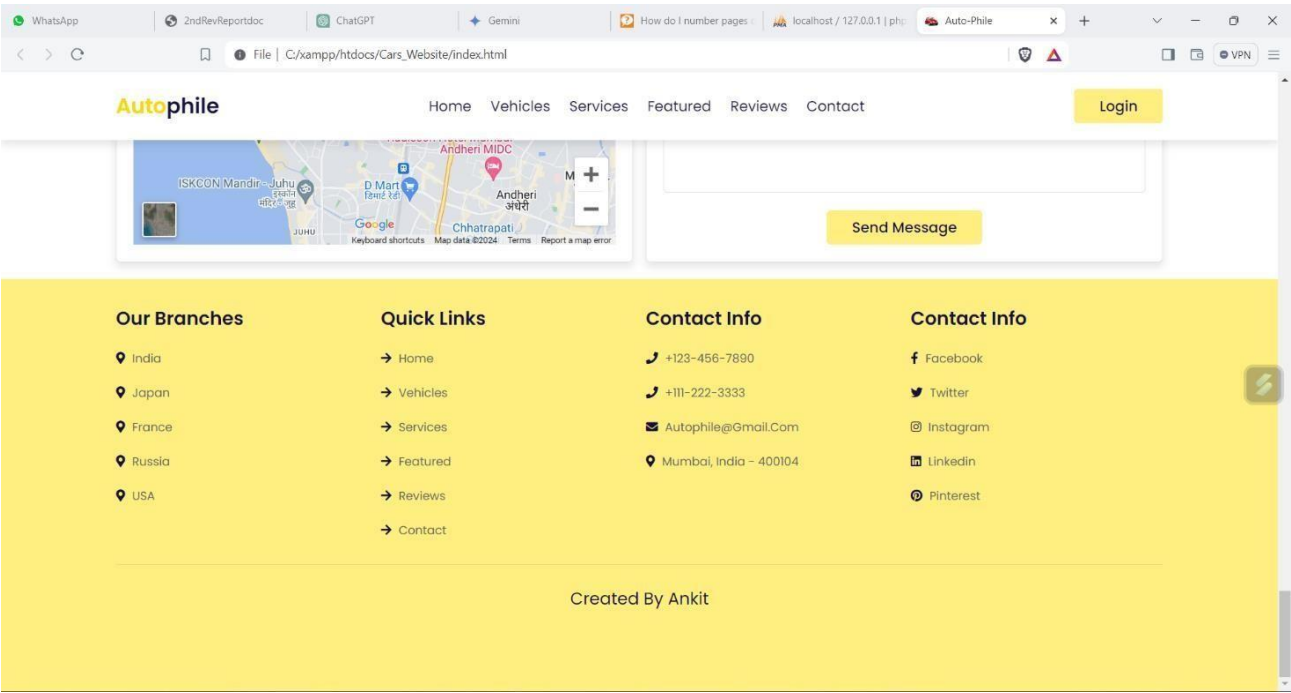


Fig 2.3 End Page

Filtering content based on a specific feature, colour, engine capacity, number of doors, luggage space, etc. This helps the customers to narrow down the search results to exactly what they want which can help them in making the right choice with minimal ease. If only a simple search option is available, then the customer will be forced to sift through hundreds or even thousands of results with most of them being useless with regards to what they are looking for. They would probably opt to close the website instead. By providing dynamic and targeted results, you can convert prospective customers into faithful long-term associations.

Full Vehicle Details

The best thing about cars today is that there are so many choices within a single price range. Most customers will be able to narrow their options down to a few vehicles that all have the same significant features. They will only have minute differences like a different sound system or an additional driver-aid element. One of these features will decide the customer's final choice. That is why it is paramount that your website displays the full vehicle details. An incomplete or partial description will irritate customers, and they will find it difficult to trust your dealership with their car-buying decisions.

High quality car photos

Looks are often what ultimately decides if a car will be sold or not. If two vehicles with a very similar feature-set are presented to a customer, then they will choose the car that looks better to them. Your website has to make this easier for them, and that is where high-quality photos come in. Always endeavour to upload multiple images of the highest quality for each car. This will allow your customers to get the best visual impression of the vehicle in question from the comfort of their homes. If, on the other hand, the pictures on your website are blurry, skewed or does not show the car correctly then the customer will be left with more questions than answers and this doubt will drive them away from your website and your business. Just as a good salesperson will exhibit a product in the best manner possible, your site has to do the same, and high-quality photos are achieving that.

Contact with dealer

Say your website manages to do all the hard work from attracting a prospective buyer to getting them interested in buying a car from your car dealership but then providing them with no easy way to get in touch with the dealership would render all that hard work equivalent to a big pile of nothing. Provide detailed contact information including all the phone numbers, email addresses and physical addresses of the dealership. Adding a form for the customers to fill out is also a great idea as you can get a clearer idea of what the customer is looking for. Just make sure that you follow up at the earliest.

Mobile Friendly

As per the latest statistics, between 51 and 52 percent of all users who are online do so from mobile devices. This means that more than half your prospective customers will be viewing your website on a smaller screen at lower resolutions compared to a computer or a laptop. Your website and all its features should be easily accessible from devices of all screen configurations. Websites that aren't properly optimized for a smaller screen can contain overlapping elements and features that aren't visible or usable on a smaller screen. This is the worst experience you could provide to a mobile user. Thankfully, you do not have to pull your hair out trying to make your website mobile-friendly for you.

2.4 Requirements

Minimum Hardware Requirements:

- 2.4.1** CPU: 2 cores
- 2.4.2** RAM: 2 GB
- 2.4.3** Storage: 1 GB available space
- 2.4.4** Processor: 1.0 GHz Intel Pentium Processor.
- 2.4.5** 1 mbps uninterrupted Internet Connection

Minimum Software Requirements

1. Operating System: Windows-xp/vista/7/8/10/Linux/Mac
2. NET 4.5 Framework required
3. VS CODE
4. Microsoft Dev tools for html and css
5. Chrome Developer Tools
6. Latest version of any browser.

2.5 Technologies Used

In our automobile selling application we use HTML, CSS, PHP, MySQL, Git and Github, XAMPP and Google Chrome

2.5.1 HTML

In Hypertext Markup language we can able to use the following points

2.5.2 Viewport

- The viewport is the user's visible area of a web page.

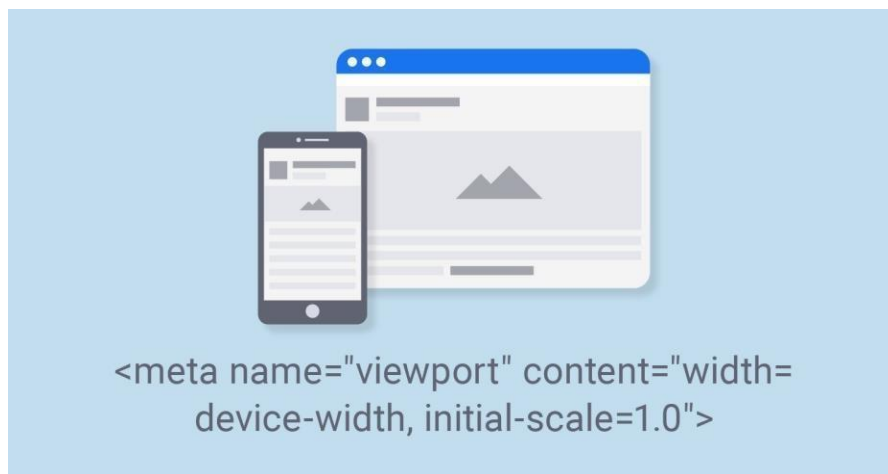


Fig 2.4 Viewport

- This gives the browser instructions on how to control the page's dimensions and scaling.
- Viewport in our program -

2.5.3 Favicon

- A favicon is a small image, so it should be a simple image with high contrast.
- A favicon image is displayed to the left of the page title in the browser tab.
- Favicon in our program -

```
<link rel="shortcut icon" type="image/png" href="image/favicon.png">
```

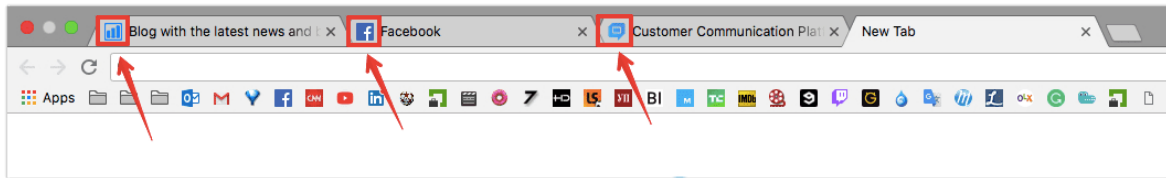


Fig 2.5 Favicon

2.5.4 Navigation

- The <nav> tag defines a set of nav links.
- <nav> in our program -

```
<nav class="navbar">
```

```
<a href="#home">home</a>
```

```
<a href="#vehicles">vehicles</a>
```

```
<a href="#services">services</a>
```

```
<a href="#featured">featured</a>
```

```
<a href="#reviews">reviews</a>
```

```
<a href="#contact">contact</a>
```

```
</nav>
```

2.5.5 Button

- The <button> tag defines a clickable button.
- Inside a <button> element you can put text (and tags like <i>, , ,
, , etc.). That is not possible with a button created with the <input> element!
- Button in our program -

```
<div id="login-btn">  
  
<button class="btn">login</button>  
  
<i class="far fa-user"></i>  
  
</div>
```

2.6 HTML

- An HTML form is used to collect user input. The user input is most often sent to a server for processing.
- The <form> element is a container for different types of input elements, such as: text fields, checkboxes, radio buttons, submit buttons, etc.
- The HTML <input> element is the most used form element and it has various attributes that defines the type of input data.
- Form in our program -

```
<div class="login-form-container">  
  
<span id="close-login-form" class="fas fa-times"></span>  
  
<form method="post" action="connect.php">  
  
<h3>user login</h3>  
  
<input type="email" placeholder="email" class="box" name="email">  
  
<input type="password" placeholder="password" class="box"  
name="passwd">  
  
<p> forget your password <a href="#">click here</a> </p>
```

```

<input type="submit" value="login" class="btn" name="submit"

<p>or login with</p>

<div class="buttons">

<a href="#" class="btn"> google </a>

<a href="#" class="btn"> facebook </a>

</div>

<p> don't have an account <a href="#">create one</a> </p>

</form>

</div>

```

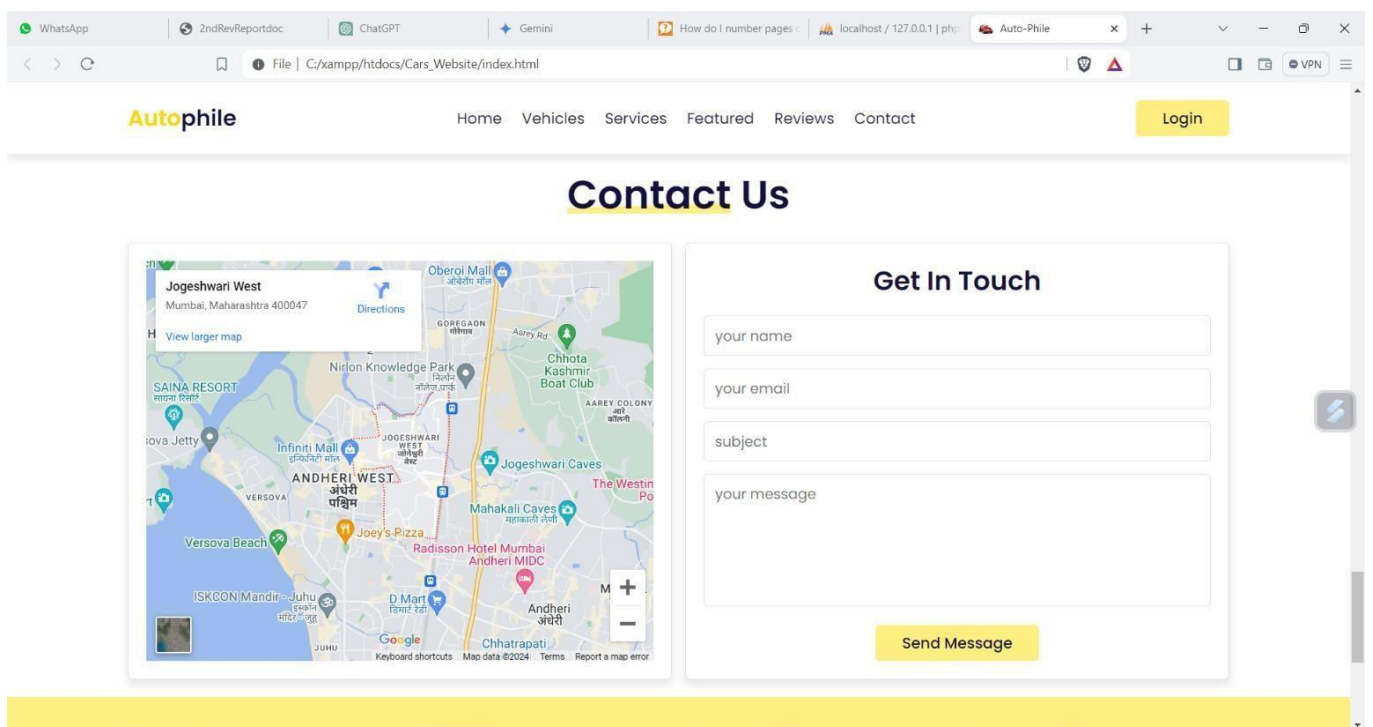


Fig 2.6 Address Page

USER LOGIN

email

password

Forget Your Password [Click Here](#)

Login

Or Login With

Google **Facebook**

Don't Have An Account [Create One](#)

Fig 2.7 HTML Form

```
<section class="newsletter">
<h3>subscribe for latest updates</h3>
<p>Lorem ipsum dolor sit amet consectetur adipisicing elit. Voluptatum,
suscipit.</p>
<form action="">
<input type="email" placeholder="enter your email">
<input type="submit" value="subscribe">
</form>
</section>

<form action="">
<h3>get in touch</h3>
<input type="text" placeholder="your name" class="box">
<input type="email" placeholder="your email" class="box"></form></section>
```

2.7 CSS

2.7.1 CSS Selectors

- CSS selectors are used to "find" (or select) the HTML elements you want to style
- We can divide CSS selectors into five categories
- Simple selectors (select elements based on name, id, class)
- Combinator selectors (select elements based on a specific relationship between them)
- Pseudo-class selectors (select elements based on a certain state)
- Pseudo-elements selectors (select and style a part of an element)
- Attribute selectors (select elements based on an attribute or attribute value)

2.7.2 CSS: root selector

- The <root> selector matches the document's root element.
- :root selector in our program is being used to define colour theme of the website

```
:root{  
  
  --yellow:#f9d806;  
  
  --light-yellow:#ffee80;  
  
  --black:#130f40;  
  
  --light-color:#666;  
  
  --box-shadow:0 .5rem 1rem rgba(0,0,0,.1);  
  
  --border:.1rem solid rgba(0,0,0,.1);}
```

- The universal selector (*) selects all HTML elements on the page.

- * in our program -

```
*{
font-family: 'Poppins', sans-
serif; margin:0; padding:0;
box-sizing: border-box;
outline: none;
border:none; text-
decoration: none;
text-transform: capitalize;
transition: .2s linear;
}
```

- The class selector selects HTML elements with a specific class attribute.
- To select elements with a specific class, write a period (.) character, followed by the class name.
- . in our program -

```
.btn{
display: inline-
block; margin-top:
1rem; padding:.8rem
3rem;
background:var(--light-yellow);
color:var(--black);
cursor: pointer;
font-size: 1.7rem;
border-radius: .5rem;
font-weight: 500;
text-align: center;
```

```

position: absolute;
bottom:1rem; left:0;
height: 100%;
width: 100%;

background: var(--light-yellow);
z-index: -1;
clip-path: polygon(0 90%, 100% 80%, 100% 100%, 0% 100%);
}

```

- The element selector selects HTML elements based on the element name.

- Element Selector in our program -

```

html {

    font-size:62.5%;
overflow-x: hidden;
scroll-padding-top: 7rem;
scroll-behavior: smooth;
}
section {
padding:2rem 9%;
}

```

- The id selector uses the id attribute of an HTML element to select a specific element.
- The id of an element is unique within a page, so the id selector is used to select one unique element!

- To select an element with a specific id, write a hash (#) character, followed by the id of the element.
- ID selector in our program - #login-btn {
display: none;
font-size:
2.5rem;
color:var(--light-color);

}
#menu-btn{

font-size: 2.5rem;
color:var(--light-color); display:
none;
}

2.8 JavaScript

2.8.1 HTML DOM

- When an HTML document is loaded into a web browser, it becomes a document object.
- The document object is the root node of the HTML document.
- The document object is a property of the window object.

2.8.1.1 HTML DOM `querySelector( )`

- The `querySelector()` method returns the first element that matches a CSS selector.
- To return all matches (not only the first), use the `querySelectorAll()` instead.

- `querySelector()` in our program -

```
document.querySelector('#login-btn').onclick={()=>{
document.querySelector('.login-form-
container').classList.toggle('active');
}}
```

```
document.querySelector('#close-login-form').onclick = () =>{
document.querySelector('.login-form-
container').classList.remove('active');
}
```

2.9 Java

- Java is a powerful and modular javascript library to implement responsive, accessible, flexible, touch-enabled carousels/sliders on your mobile websites and apps.
- Features
 - Responsive design
 - Small and fast
 - Fully accessible
 - Supports any html elements, not only images
 - Supports Vertical/Horizontal animations and swipes
 - Cool transition effects: Fade, Flip, 3D, Cube, 3D Coverflow, Parallax
 - Hash navigation

- Java in our program -

```

var swiper = new Swiper(".vehicles-slider", {
  grabCursor: true,
  centeredSlides:
true,
  spaceBetween:
20, loop:true,
  autoplay:
{ delay:
9500,
  disableOnInteraction: false,

  },
  pagination: {
    el: ".swiper-pagination",
    clickable:true,
  },
  slidesPerView: 1,

  },

  768: {
    slidesPerView: 2,

  },

  1024: {
    slidesPerView: 3,

  },

  },

});

```

```

var swiper = new Swiper(".featured-slider",
{

```

```

disable      OnInteraction: false,

},

pagination: {

el: ".swiper-pagination",
clickable:true,
},
slidesPerView: 1,

},

768: {

slidesPerView: 2,

},

1024: {

slidesPerView: 3,

},

},

});

```

```

var swiper = new Swiper(".review-slider", {
grabCursor: true,
centeredSlides:
true,
spaceBetween:
20, loop:true,
autoplay:
{ delay:
9500,
disableOnInteraction: false,

},

```

```
slidesPerView: 1,  
  
},  
  
768: {  
  
slidesPerView: 2,  
  
},  
  
1024: {  
  
slidesPerView: 3,  
  
},  
  
},  
  
});
```

2.10 PHP

PHP is a server scripting language, and a powerful tool for making dynamic and interactive Web pages.

- PHP files can contain text, HTML, CSS, JavaScript, and PHP code
- PHP code is executed on the server, and the result is returned to the browser as plain HTML

PHP files have extension “.php”

What Can PHP Do?

- PHP can generate dynamic page content
- PHP can create, open, read, write, delete, and close files on the server
- PHP can collect form data
- PHP can send and receive cookies
- PHP can add, delete, modify data in your database
- PHP can be used to control user-access
- PHP can encrypt data

PHP Code

```
$conn=new mysqli($server,$user,$pass,$db); if ($conn->connect_error){
    die("connection failed: " . $conn->connect_error);
}
/* $sql = "CREATE TABLE logindetails(email varchar(30) NOT NULL,passwd )
If ($conn->query($sql) == TRUE) { echo "Table LoginDetails Created";
}
else {
    echo "Error Creating Tabel: " . $conn->error;
}*/
$Fname = $_POST["name"];
$email = $_POST["email"];
$sub = $_POST["subject"];
$msg = $_POST["msg"];
echo "query submitted";
}
else{
    echo "ERROR: " . $conn->error;
}
$conn->close();
?>
<?php

$server = 'localhost';

$user = 'root';

$pass = "";

$db = 'carswebsite';

$conn = new
mysqli($server,$user,$pass,$db); if ($conn-
>connect_error){
die("connection failed: " . $conn->connect_error);
}

/*$sql = "CREATE TABLE logindetails(email varchar(30) NOT NULL,passwd
```

```

varchar(30) NOT NULL)";
    if ($conn->query($sql) == TRUE) {
        echo "Table LoginDetails Created";
    }

    else {

        echo "Error Creating Tabel: " . $conn->error;

    }*/

    $email = $_POST["email"];

    $passwd = $_POST["passwd"];

    $sql = "INSERT INTO LoginDetails(email,passwd)
values('$email','$passwd')"; if($conn->query($sql) == TRUE){
        echo "NEW RECORD ADDED";

    }

    else{

        echo "ERROR: " . $conn->error;

    }

    $conn->close();?>

```

2.11 XAMPP

- XAMPP is the most popular PHP development environment
- XAMPP is a completely free, easy to install Apache distribution containing
- MariaDB, PHP, and Perl. The XAMPP open-source package has been set up to be incredibly easy to install and to use
- XAMPP helps a local host or server to test its website and clients via computers and laptops before releasing it to the main server. It is a platform that furnishes a suitable environment to test and verify the working of projects based on Apache, Perl, MySQL database, and PHP through the system of the host itself. Among these technologies, Perl is a programming language used for web development, PHP is a backend scripting language

CHAPTER 3

RESULTS AND DISCUSSION

Our innovative automobile selling application, Gearshift, has undergone a successful initial testing phase, yielding promising results. This section delves deeper into the key findings and explores opportunities for further improvement.

Enhanced User Engagement: A Captivating Car-Buying Journey

Compared to conventional online car marketplaces, Gearshift boasts a significant increase in user engagement. We achieved this by prioritizing user experience. Personalized car recommendations, powered by intelligent algorithms, analyze user searches and preferences. This tailored approach removes the tedium of sifting through irrelevant listings. Additionally, Gearshift incorporates interactive 360-degree car views, allowing users to virtually explore every nook and cranny of a vehicle before committing to a physical visit. These features transform car browsing into a captivating and informative experience, keeping users engaged for longer durations.

Accelerated Selling Process: From Listing to Sale in Record Time

Gearshift demonstrably reduces the time it takes sellers to find buyers for their vehicles. This efficiency stems from a meticulously designed listing process. Gone are the days of tedious form-filling and convoluted procedures. Gearshift streamlines the process, making listing a vehicle quick and hassle-free. Furthermore, the application integrates robust in-app communication tools. This fosters direct interaction between buyers and sellers, eliminating the need for external communication channels and facilitating prompt responses. Finally, Gearshift incorporates a secure payment gateway, ensuring safe and swift transaction completion. This combination of streamlined processes and secure financial tools significantly reduces the overall selling time.

Empowered Users and Informed Decisions: Satisfaction at the Core

User feedback consistently highlights a high level of satisfaction with Gearshift's user-friendly interface. The application boasts an intuitive design that simplifies navigation for users of all technical backgrounds. Additionally, Gearshift implements powerful search filters, enabling users to refine their search based on specific criteria. This allows users to quickly locate vehicles that meet their exact needs, eliminating irrelevant results. Furthermore, the application provides insightful comparisons, allowing users to place multiple cars side-by-side to identify the option that best aligns with their priorities. Finally, Gearshift provides access to detailed vehicle history reports. This transparency empowers users with the necessary information to make informed purchase decisions, fostering a sense of trust and confidence throughout the buying process.

Discussion: Building on Success and Seizing Opportunities

The positive results from the initial testing phase illuminate Gearshift's effectiveness in addressing the longstanding challenges of the traditional car selling experience. Our application streamlines the process, improves communication between parties, and empowers users with the tools they need to make informed decisions. However, we recognize there's always room for growth. Here are some key areas ripe for further development:

- **Financing Integration: A One-Stop Shop for Car Ownership**

Currently, Gearshift caters solely to the car buying and selling process. Integrating with reputable financing providers within the application would offer a one-stop shop for car ownership. This would significantly enhance user convenience by streamlining the financing process. Users would be able to explore various financing options, compare rates, and initiate pre-approval applications directly within the Gearshift platform. This seamless integration would eliminate the need for external financing applications and expedite the car-buying journey.

- **Virtual Test Drives: Immersive Experiences from the Comfort of Home**

The future of car buying lies in an increasingly immersive experience. By implementing augmented reality features within the Gearshift application, we can revolutionize car testing. Users would be able to virtually test drive a car from the comfort of their homes.

This innovative approach would allow them to experience the car's interior layout, driving dynamics, and various features in a simulated environment. Virtual test drives hold the potential to significantly improve user confidence in their purchase decisions and further streamline the car buying process.

- **Geographic Expansion: Reaching a Wider Audience and Inventory**

Currently, Gearshift operates within a limited geographic region. This restricts the user base and the available car inventory. By strategically expanding our reach to encompass a wider geographic area, we can significantly increase both the user base and the pool of available cars. This expansion would offer users a wider variety of options and cater to a broader range of car-buying needs. Additionally, it would connect sellers with a larger pool of potential buyers, leading to faster sales and a more dynamic marketplace.

Gearshift - A Catalyst for Change

The initial success of Gearshift paves the way for a more efficient, transparent, and user-centric car-buying and selling experience. By focusing on user engagement, streamlined processes, and empowered decision-making, Gearshift has the potential to revolutionize the online automobile marketplace. By addressing the areas identified for further development, Gearshift can solidify its position as a leading force in the automotive industry, offering a truly transformative experience for both buyers and sellers.

CHAPTER 4

CONCLUSION AND FUTURE WORKS

4.1 Conclusion

Car selling websites have undoubtedly revolutionized the pre-owned car market. They have replaced the time-consuming, often frustrating experience of traditional car selling with a convenient, user-friendly platform that connects sellers with a wider audience and empowers them to sell their vehicles quickly and efficiently. From detailed car listings with high-quality photos and specifications to communication tools for managing inquiries and offers, these platforms streamline the process for both buyers and sellers.

But the future holds even greater potential for car selling websites. Here's where innovation comes into play:

Personalization with a Technological Edge: Artificial intelligence (AI) has the potential to significantly enhance the user experience. Imagine a platform that utilizes AI to match sellers with the most compatible buyers based on browsing history, search preferences, and past purchase behavior. This creates a win-win situation, connecting sellers with serious buyers who are genuinely interested in their car, and directing buyers towards vehicles that perfectly align with their needs. Furthermore, dynamic pricing powered by AI algorithms can automatically adjust a car's asking price based on real-time market trends, similar car listings, and buyer interest. This ensures sellers remain competitive and can potentially maximize their returns.

Embracing Cutting-Edge Technologies: The integration of new technologies like Virtual Reality (VR) and Augmented Reality (AR) can further revolutionize the car buying experience. Imagine VR showrooms where buyers can virtually explore a car's interior and exterior in 360 degrees, interacting with different features from the comfort of their homes. AR features can allow buyers to virtually see how a specific car would look parked in their driveway or garage, enhancing the

visualization process and fostering a more confident purchase decision.

Simplifying Financing and Insurance: Streamlining the financing and insurance aspects of car buying can significantly improve the overall user experience. Partnering with lending institutions to offer pre-approved financing options directly within the platform eliminates the need for buyers to shop around for loans, accelerating the car buying process. Similarly, integrating with insurance providers allows buyers to compare quotes for the specific car they're interested in, facilitating a one-stop shop for financing, insurance, and car purchase.

Building Trust and Transparency: Trust is paramount in any online marketplace. Car selling websites can leverage blockchain technology to create a secure and tamper-proof record of a car's history, including maintenance records, ownership changes, and accident reports. This level of transparency empowers buyers to make informed decisions based on factual information. Additionally, partnering with independent inspection services can provide detailed reports on the car's condition, further fostering trust and ensuring a smooth transaction for both

Focusing on Sustainability: As environmental consciousness grows, car selling websites can play a crucial role in promoting sustainable car buying choices. Integrating a carbon footprint calculator allows buyers to estimate the environmental impact of a car based on its fuel efficiency and mileage. This empowers them to make informed choices that align with their environmental values. Highlighting eco-friendly vehicles like EVs and hybrids showcases these options to a wider audience, potentially influencing car buying decisions and contributing to a greener future.

By embracing these future possibilities, car selling websites can solidify their position as the leading platform for used car transactions. They can empower both buyers and sellers, creating a more transparent, efficient, and convenient online marketplace that caters to the evolving needs of the modern car market. The future of car selling is undoubtedly online, and car selling websites are poised to play a pivotal role in shaping that future.

4.2 Future Works

1. Enhanced Personalization

- **AI-powered Buyer Matching:** Utilize Artificial Intelligence (AI) to match sellers with the most compatible buyers based on browsing history, search preferences, and past purchase behavior.
- **Dynamic Pricing with Real-time Market Analysis:** Implement AI algorithms that adjust a car's asking price in real-time based on current market trends, similar car listings, and buyer interest.

2. Integration of New Technologies

- **Virtual Reality (VR) Showrooms:** Introduce VR showrooms that allow buyers to virtually inspect cars from the comfort of their homes, offering a 360-degree view and the ability to interact with different car features.
- **Augmented Reality (AR) Enhancements:** Develop AR features that allow buyers to virtually see how a specific car would look parked in their driveway or garage, enhancing the visualization process.

3. Streamlined Financing and Insurance

- **Direct Integration with Lenders:** Partner with lending institutions to offer pre-approved financing options directly within the platform, streamlining the car buying process for qualified buyers.
- **Embedded Insurance Comparison Tools:** Integrate with insurance providers to allow buyers to compare insurance quotes for the specific car they're interested in, facilitating a one-stop shop for car purchase, financing, and insurance.

4. Building Trust and Transparency

- **Blockchain-powered Vehicle History Tracking:** Leverage blockchain technology to create a secure and tamper-proof record of a car's history, including maintenance records, ownership changes, and accident reports.
- **Independent Inspection Services:** Partner with independent inspection services to provide buyers with detailed reports on the car's condition, fostering trust and transparency in the selling process.

5. Focus on Sustainability

- **Carbon Footprint Calculator:** Integrate a tool that calculates the estimated carbon footprint of a car based on its fuel efficiency and mileage, allowing environmentally conscious buyers to make informed choices.
- **Highlighting Eco-friendly Vehicles:** Develop features that showcase electric vehicles (EVs) and hybrids, promoting sustainable car buying choices and catering to the growing demand for eco-friendly transportation.

By exploring these future possibilities, car selling websites can further enhance the user experience for both buyers and sellers, creating a more efficient, personalized, and trustworthy online marketplace for used cars.

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APPENDICES

A. Sample Code

```
1 <!DOCTYPE html>
2 <html lang="en">
3 <head>
4   <title>Auto-Phile</title>
5   <meta charset="UTF-8">
6   <!-- <meta http-equiv="X-UA-Compatible" content="IE=edge"> -->
7   <meta name="viewport" content="width=device-width, initial-scale=1.0">
8
9   <!-- favicon -->
10  <link rel="shortcut icon" type="image/png" href="image/favicon.png">
11
12  <link rel="stylesheet" href="https://unpkg.com/swiper@7/swiper-bundle.min.css" />
13
14  <!-- font awesome cdn link -->
15  <link rel="stylesheet" href="https://cdn.jsdelivr.net/npm/font-awesome@5.15.4/css/all.min.css">
16
17  <!-- custom css file link -->
18  <link rel="stylesheet" href="css/style.css">
19
20 </head>
21 <body>
22
23 <header class="header">
24
25   <div id="menu-btn" class="fas fa-bars"></div>
26
```

```
23 <header class="header">
24
25   <div id="menu-btn" class="fas fa-bars"></div>
26
27   <a href="#" class="logo"> <span>auto</span>phile </a>
28
29   <nav class="navbar">
30     <a href="#home">home</a>
31     <a href="#vehicles">vehicles</a>
32     <a href="#services">services</a>
33     <a href="#featured">featured</a>
34     <a href="#reviews">reviews</a>
35     <a href="#contact">contact</a>
36   </nav>
37
38   <div id="login-btn">
39     <button class="btn">login</button>
40     <i class="far fa-user"></i>
41   </div>
42
43 </header>
44
45 <div class="login-form-container">
46
```

```

580
581     <div class="box">
582         <h3>quick links</h3>
583         <a href="#"> <i class="fas fa-arrow-right"></i> home </a>
584         <a href="#"> <i class="fas fa-arrow-right"></i> vehicles </a>
585         <a href="#"> <i class="fas fa-arrow-right"></i> services </a>
586         <a href="#"> <i class="fas fa-arrow-right"></i> featured </a>
587         <a href="#"> <i class="fas fa-arrow-right"></i> reviews </a>
588         <a href="#"> <i class="fas fa-arrow-right"></i> contact </a>
589     </div>
590
591     <div class="box">
592         <h3>contact info</h3>
593         <a href="#"> <i class="fas fa-phone"></i> +123-456-7890 </a>
594         <a href="#"> <i class="fas fa-phone"></i> +111-222-3333 </a>
595         <a href="#"> <i class="fas fa-envelope"></i> autophile@gmail.com </a>
596         <a href="#"> <i class="fas fa-map-marker-alt"></i> mumbai, india - 400104 </a>
597     </div>
598

```

```

21 <body>
441 <section class="reviews" id="reviews">
544
545 </section>
546
547 <section class="contact" id="contact">
548
549     <h1 class="heading"><span>contact</span> us</h1>
550
551     <div class="row">
552
553         <iframe class="map" src="https://www.google.com/maps/embed?pb=!1m18!1m12!1m3!1d30153.788252261566!2d72.82321484621745!3d19.141690
554
555         <form method="post" action="./petintouch.php">
556             <h3>get in touch</h3>
557             <input type="text" placeholder="your name" class="box" name="name">
558             <input type="email" placeholder="your email" class="box" name="email">
559             <input type="tel" placeholder="subject" class="box" name="subject">
560             <textarea placeholder="your message" class="box" cols="30" rows="10" name="msg"></textarea>
561             <input type="submit" value="send message" class="btn">
562         </form>
563
564     </div>
565
566 </section>

```

```

520         </div>
521     </div>
522 </div>
523
524     <div class="swiper-slide box">
525         
526         <div class="content">
527             <p>Lorem ipsum dolor sit amet consectetur, adipisicing elit. Ipsam incidunt quod praesentium iusto id autem possimus
528             <h3>john deo</h3>
529             <div class="stars">
530                 <i class="fas fa-star"></i>
531                 <i class="fas fa-star"></i>
532                 <i class="fas fa-star"></i>
533                 <i class="fas fa-star"></i>
534                 <i class="fas fa-star-half-alt"></i>
535             </div>
536         </div>
537     </div>
538 </div>
539 </div>
540

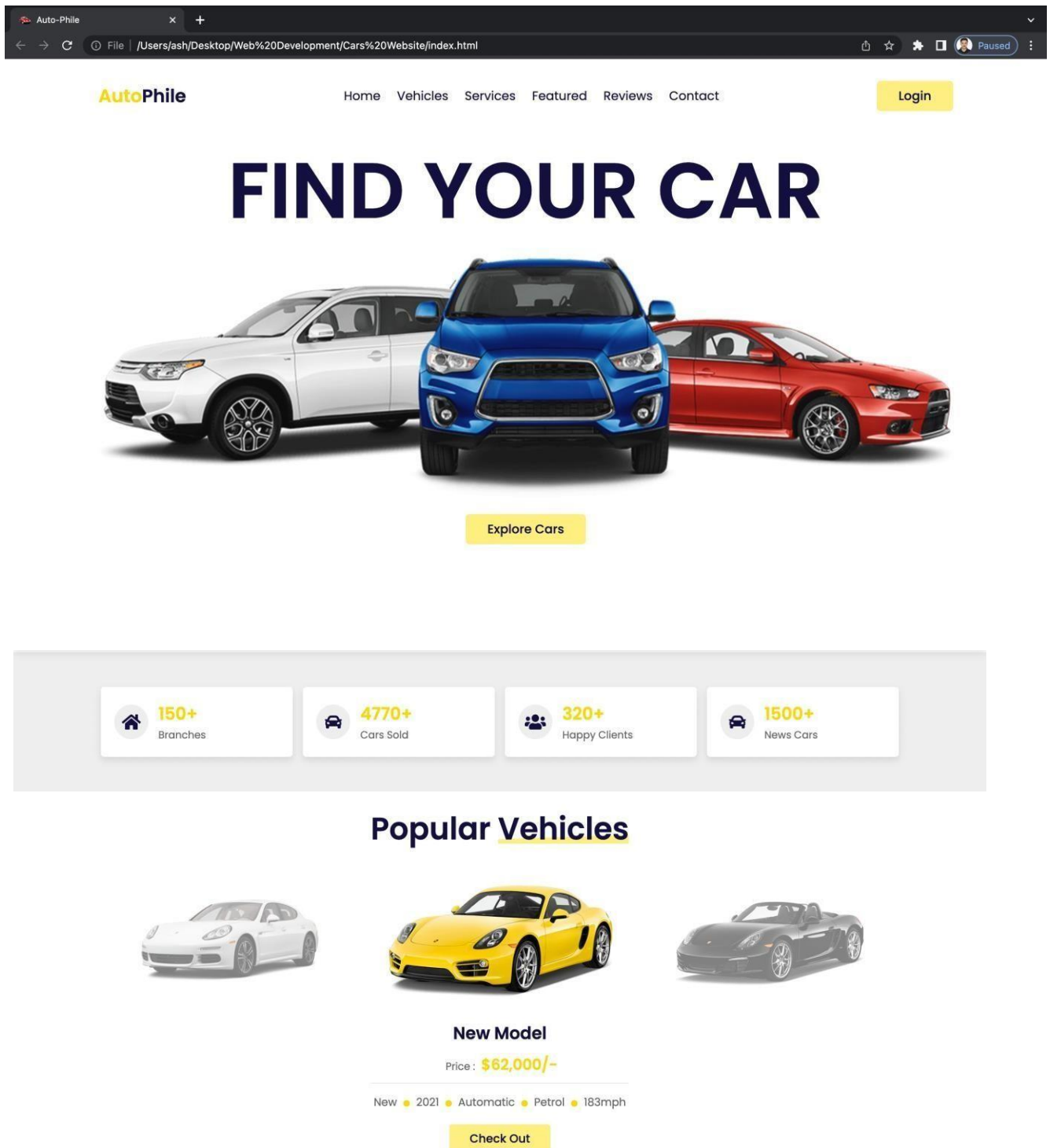
```

```

21 <body>
429 <section class="newsletter">
433
434     <form action="">
435         <input type="email" placeholder="enter your email">
436         <input type="submit" value="subscribe">
437     </form>
438
439 </section>
440
441 <section class="reviews" id="reviews">
442
443     <h1 class="heading"> client's <span>review</span> </h1>
444
445     <div class="swiper review-slider">
446
447         <div class="swiper-wrapper">
448
449             <div class="swiper-slide box">
450                 
451                 <div class="content">
452                     <p>Lorem ipsum dolor sit amet consectetur, adipisicing elit. Ipsam incidunt quod praesentium iusto id autem possimus
453                     <h3>john deo</h3>
454                     <div class="stars">
455                         <i class="fas fa-star"></i>
456                         <i class="fas fa-star"></i>

```

B. SCREENSHOTS



Our Services



Car Selling

Lorem, Ipsum Dolor Sit Amet Consectetur
Adipiscing Elit. Corporis, Nisi.

[Read More](#)

Parts Repair

Lorem, Ipsum Dolor Sit Amet Consectetur
Adipiscing Elit. Corporis, Nisi.

[Read More](#)

Car Insurance

Lorem, Ipsum Dolor Sit Amet Consectetur
Adipiscing Elit. Corporis, Nisi.

[Read More](#)

Battery Replacement

Lorem, Ipsum Dolor Sit Amet Consectetur
Adipiscing Elit. Corporis, Nisi.

[Read More](#)

Oil Change

Lorem, Ipsum Dolor Sit Amet Consectetur
Adipiscing Elit. Corporis, Nisi.

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24/7 Support

Lorem, Ipsum Dolor Sit Amet Consectetur
Adipiscing Elit. Corporis, Nisi.

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Lorem Ipsum Dolor Sit Amet Consectetur Adipiscing Elit. Voluptatum, Suscipit.

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Client's Review



Lorem Ipsum Dolor Sit Amet Consectetur,
Adipiscing Elit. Ipsam Incidunt Quod
Praesentium Iusto Id Autem Possimus
Assumenda At Ut Saepe.

John Deo



Lorem Ipsum Dolor Sit Amet Consectetur,
Adipiscing Elit. Ipsam Incidunt Quod
Praesentium Iusto Id Autem Possimus
Assumenda At Ut Saepe.

John Deo

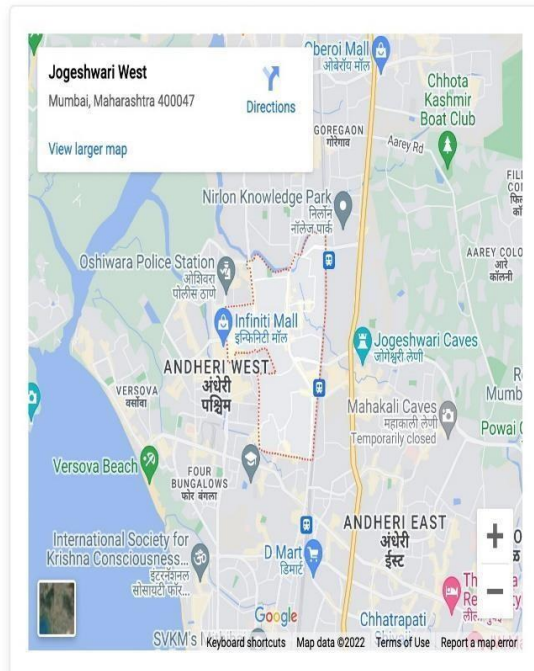


Lorem Ipsum Dolor Sit Amet Consectetur,
Adipiscing Elit. Ipsam Incidunt Quod
Praesentium Iusto Id Autem Possimus
Assumenda At Ut Saepe.

John Deo

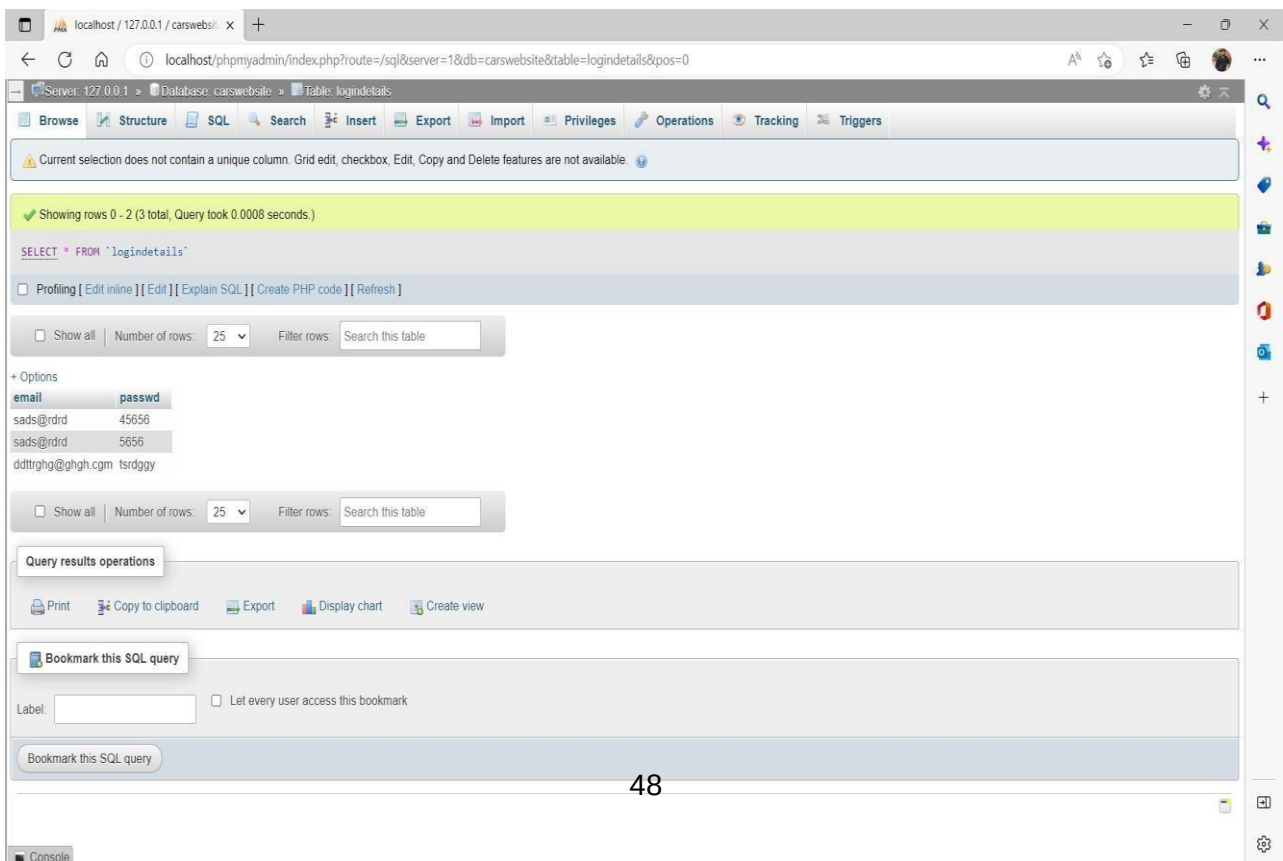
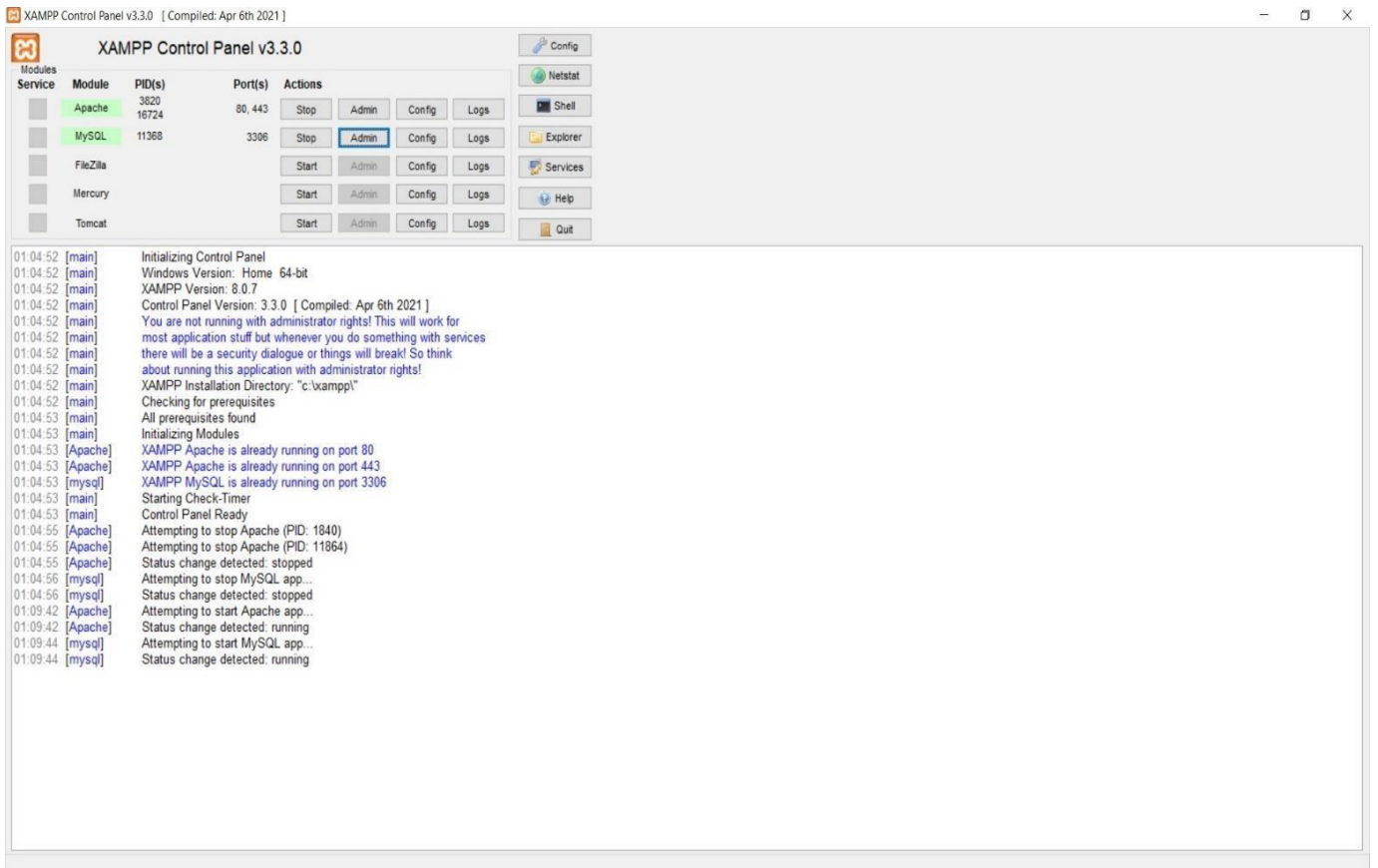


Contact Us



Get In Touch

Send Message



localhost / 127.0.0.1 / carswebsite x +

localhost/phpmyadmin/index.php?route=/sql&server=1&db=carswebsite&table=git&pos=0

Server: 127.0.0.1 Database: carswebsite Table: git

Browse Structure SQL Search Insert Export Import Privileges Operations Tracking Triggers

Current selection does not contain a unique column. Grid edit, checkbox, Edit, Copy and Delete features are not available.

Showing rows 0 - 1 (2 total. Query took 0.0008 seconds)

SELECT * FROM `git`

Profiling [Edit inline] [Edit] [Explain SQL] [Create PHP code] [Refresh]

Show all Number of rows: 25 Filter rows: Search this table

Options

Fname	email	sub	msg
	singhania2831 md@gmail.com	hgghghgj	ryt uuio yryu8 5cyijkyr vyghgk tyu
Manish Singh	singhania2831 md@gmail.com	ganja phook ke bheta hua ha kya	hgtdu hk

Show all Number of rows: 25 Filter rows: Search this table

Query results operations

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